NORTHBRIDGE TRANSIT AUTHORITY

Price Proposal — Halcyon Grid Systems LLC

Fleet Telematics and Depot Records Modernization

Solicitation	RFP-2026-0417
Project	Fleet Telematics and Depot Records Modernization
Issued by	Northbridge Transit Authority, Office of Procurement
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This document is fictional and was generated for software demonstration and end-to-end testing. It is not a real solicitation, no real vendor is named, and no submission is requested. All names, addresses, prices and events are invented.

1 Instructions

Halcyon Grid Systems LLC submits this price proposal in response to RFP-2026-0417. Prices are firm for the base period and are subject to the annual adjustment cap stated in the solicitation. The price proposal is submitted as a separate volume.

Quantities are estimates for evaluation only. Payment is based on actual work performed at the stated unit prices. The Authority may add or delete quantities within the contract limits without renegotiating unit prices.

2 Price Summary

Component	Amount
Base period, implementation	$811,200
Base period, years 1-3 operations	$2,225,600
Optional year 4	$153,920
Optional year 5	$158,080
Total evaluated price	$3,348,800

3 Price Schedule

Item	Description	Qty	Unit	Unit price	Extended
001	Depot records network upgrade - Central Depot	1	site	$32,249	$32,249
002	Production scanner package and installation - Central Depot	2	device	$7,999	$15,998
003	Scanner maintenance and consumables, year 1 - Central Depot	2	device-year	$1,024	$2,048
004	Depot staff training session - Central Depot	3	session	$1,577	$4,731
005	Records room wireless survey - Central Depot	1	site	$2,646	$2,646
006	Offline mode validation - Central Depot	1	test cycle	$3,351	$3,351
007	Depot records network upgrade - Riverside Depot	1	site	$24,713	$24,713
008	Production scanner package and installation - Riverside Depot	2	device	$8,682	$17,364
009	Scanner maintenance and consumables, year 1 - Riverside Depot	2	device-year	$1,168	$2,336
010	Depot staff training session - Riverside Depot	3	session	$1,633	$4,899
011	Records room wireless survey - Riverside Depot	1	site	$3,292	$3,292
012	Offline mode validation - Riverside Depot	1	test cycle	$4,873	$4,873

Price schedule - items 001 to 012

Item	Description	Qty	Unit	Unit price	Extended
013	Depot records network upgrade - Eastgate Depot	1	site	$27,954	$27,954
014	Production scanner package and installation - Eastgate Depot	2	device	$10,199	$20,398

Item	Description	Qty	Unit	Unit price	Extended
015	Scanner maintenance and consumables, year 1 - Eastgate Depot	2	device-year	$1,119	$2,238
016	Depot staff training session - Eastgate Depot	3	session	$1,884	$5,652
017	Records room wireless survey - Eastgate Depot	1	site	$3,514	$3,514
018	Offline mode validation - Eastgate Depot	1	test cycle	$3,239	$3,239
019	Depot records network upgrade - Harbor Point Depot	1	site	$32,918	$32,918
020	Production scanner package and installation - Harbor Point Depot	2	device	$7,514	$15,028
021	Scanner maintenance and consumables, year 1 - Harbor Point Depot	2	device-year	$1,367	$2,734
022	Depot staff training session - Harbor Point Depot	3	session	$1,924	$5,772
023	Records room wireless survey - Harbor Point Depot	1	site	$3,392	$3,392
024	Offline mode validation - Harbor Point Depot	1	test cycle	$3,480	$3,480

Price schedule - items 013 to 024

Item	Description	Qty	Unit	Unit price	Extended
025	Depot records network upgrade - Meadowbrook Depot	1	site	$26,943	$26,943
026	Production scanner package and installation - Meadowbrook Depot	2	device	$9,483	$18,966
027	Scanner maintenance and consumables, year 1 - Meadowbrook Depot	2	device-year	$1,464	$2,928
028	Depot staff training session - Meadowbrook Depot	3	session	$1,431	$4,293
029	Records room wireless survey - Meadowbrook Depot	1	site	$2,700	$2,700
030	Offline mode validation - Meadowbrook Depot	1	test cycle	$3,458	$3,458
031	Depot records network upgrade - Northfield Depot	1	site	$23,508	$23,508
032	Production scanner package and installation - Northfield Depot	2	device	$8,988	$17,976
033	Scanner maintenance and consumables, year 1 - Northfield Depot	2	device-year	$1,178	$2,356
034	Depot staff training session - Northfield Depot	3	session	$1,265	$3,795
035	Records room wireless survey - Northfield Depot	1	site	$4,256	$4,256
036	Offline mode validation - Northfield Depot	1	test cycle	$4,484	$4,484

Price schedule - items 025 to 036

Item	Description	Qty	Unit	Unit price	Extended
037	Telematics gateway installation and commissioning	508	vehicle	$347	$176,276

Item	Description	Qty	Unit	Unit price	Extended
038	Telematics data subscription, base year	508	vehicle-year	$137	$69,596
039	Backfile scanning and indexing, base year	2,400	1,000 pages	$50	$120,000
040	Quality sampling and rework, base year	2,400	1,000 pages	$12	$28,800
041	Data migration from legacy repositories	3	million pages	$13,421	$40,263
042	Integration with scheduling system	1	interface	$44,919	$44,919
043	Integration with fare system	1	interface	$29,388	$29,388
044	Role-based access configuration	12	user group	$1,647	$19,764
045	Records retention rules configuration	48	series	$463	$22,224
046	Annual support and maintenance, year 2	1	year	$130,646	$130,646
047	Annual support and maintenance, year 3	1	year	$135,691	$135,691
048	Optional year 4 extension	1	year	$109,204	$109,204

Price schedule - items 037 to 048

Item	Description	Qty	Unit	Unit price	Extended
049	Optional year 5 extension	1	year	$157,887	$157,887
050	Project management and reporting	18	month	$9,862	$177,516
051	Accessibility remediation of published templates	24	template	$391	$9,384
052	Cybersecurity assessment and remediation	1	assessment	$20,918	$20,918
053	Disaster recovery tabletop exercise	2	exercise	$5,865	$11,730
054	Knowledge transfer and documentation	1	package	$20,593	$20,593

Price schedule - items 049 to 054

4 Cost Basis and Narrative

The prices in Section 3 are built from the level of effort in the technical volume. The largest cost drivers are backfile scanning, depot network upgrades and the integration work for the scheduling and fare systems. The narrative below explains the basis for each driver and the assumptions that affect it.

4.1 Backfile scanning and indexing effort

The estimate for backfile scanning and indexing effort is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for backfile scanning and indexing effort include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

4.2 Depot network and offline mode

The estimate for depot network and offline mode is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for depot network and offline mode include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

4.3 System integration and testing

The estimate for system integration and testing is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for system integration and testing include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

4.4 Training and transition support

The estimate for training and transition support is based on the quantities in the pricing schedule and on the productivity assumptions stated in this volume. The Bidder has priced the work at the stated unit rates and has not included a separate mobilization charge. If the Authority's final quantities differ by more than fifteen percent, the parties will review the schedule but the unit prices will not change.

Costs for training and transition support include direct labor, supervision, equipment, travel within the metropolitan area and the overhead required to perform the work. Costs excluded from this proposal are limited to those listed in Section 5. The Bidder will provide supporting worksheets on request during negotiation.

5 Pricing Assumptions and Exclusions

1. Prices are stated in U.S. dollars and exclude applicable state and local sales tax.
2. The Authority will provide records room access, power and network drops at each depot.
3. Travel within the metropolitan area is included; travel to other regions requires written approval.
4. Backfile volumes above 2.4 million pages are priced at the stated per-thousand rate.
5. The Bidder will invoice monthly in arrears for work accepted in the prior month.
6. Payment terms are net thirty days from acceptance of a correct invoice.
7. The Bidder will hold prices firm for the first twenty-four months of the base period.
8. Optional years are priced at the amounts shown and are exercised at the Authority's sole discretion.
9. Hardware quantities are estimates; final quantities will be confirmed during discovery.
10. A Bid Bond of five percent (5%) and a Performance Bond in the full contract amount are included in overhead.

6 Certification

The Bidder certifies that the prices in this schedule are complete for the scope described in the solicitation and its addenda, and that no additional charges will be billed without a written change order.

Authorized signature	_____
Printed name	_____

Title	_____
Date	_____